

# Instructor Compensation

Clover offers a competitive compensation structure for our Continuing Education instructors. For our downloadable courses, we provide an honorarium to presenters upon acceptance of the course for inclusion in our online library. After the first 10 paid downloads, instructors receive royalties on all subsequent downloads. The compensation structure is detailed below.

## Instructor Honorarium

2-Hour Course  
**\$250**

Each Additional Course Hour  
**\$100**

## Instructor Royalties

Downloads 11-30  
**25% of download fee**

Downloads 31+  
**50% of download fee**

Clover's download fees are typically \$59 for a 2-hour course, \$79 for a 3-hour course, and \$109 for a 4-hour course. Courses longer than 4 hours are priced on a case-by-case basis.

Instructors whose courses are accepted for inclusion in Clover's online library will be required to submit a W9 in order to receive payments from Clover. Payments of Instructor Royalties will be made twice annually.

